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early on in the process.

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Chris Fill BA, MSc. FCIM, is a Director of Fillassociates. He works with lecturers and students at business schools in the UK and in Europe, is an Advisory Professor at Poitiers Business School, works

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and which strategy they fall under. As we discussed last week, all communications should be integrated but that doesn't mean different strategies don't apply.

Week 6: Marketing Communication Plan

Fill, considers marketing communication as a management process Page 30/39

through which an organization interact with its audience in a one-way, two-way or dialogic way. (Fill, 2006) Kotler, Armstrong and Fill use the classical communication mix framework (See figure 1) for their analysis of used marketing communication mixes.

Kotler Andnication Armstrongs Marketing Communication Providing a critical insight into how brands engage audiences, Fill and Turnbull continues to be the definitive marketing communications text for undergraduate and postgraduate students in marketing and related fields. The eighth Page 32/39

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9 Conclusion In conclusion, integrated marketing communications play a significant role in marketing thorough Page 34/39

minimising cost, at on increasing sales, 13 creating brand awareness, and creating a positive brand image. Therefore, Marks and Spencer would greatly benefit through IMC through advertising and direct marketing which will offer the business a competitive advantage against its competitors in the ...

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7 9 Conclusion In conclusion integrated marketing ... Creating an integrated marketing strategy Examples of applying a **Digital Marketing** Communications Framework Why use a framework? ... the Digital Marketing Communications Framework devised by Page 36/39

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